



THE EVEREST *Leadership Academy*

Favorite Quotes

Profound Statements, Usually, Are
Found in Very Few Words

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“Good judgement comes from experience. Experience comes from bad judgement” – Walter Wriston (Citicorp)

“The greatest sadness in life is not to fail, but failure to try. Trying – it takes failure to succeed – if you risk nothing, then you risk everything” – President Richard M Nixon

“Integrity without knowledge is weak and useless, and knowledge without integrity is dangerous and dreadful” – Samuel Johnson

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“We should not let our fears hold us back from pursuing our hopes” – President John F. Kennedy

“Others can stop you temporarily; only you can do it permanently” – Don Ward

“True success is overcoming the fear of being unsuccessful” – Paul Sweeney

“ Never give up. Never, never, never” – Sir Winston Churchill

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“The harder you work, the harder it is to surrender” – Vince Lombardi

“ A life isn’t significant except for its impact on other lives” - Jackie Robinson

“Your character is your most effective means of persuasion” – unknown

“Leadership is action, not position” – Donald McGannon

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“Life is not measured by the number of breaths we take, but by the moments that take our breath away” – unknown

“If you strive for excellence, you may not always succeed at leading, but you will certainly succeed at living” – Michael Eisner

“As long as a person doesn’t know what he doesn’t know, he doesn’t grow” – John Maxwell

“A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty” – Sir Winston Churchill

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“A good leader is s person who takes a little more than his/her share of the blame, and little less than his/her share of the credit” – John Maxwell

“It takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you’ll do things differently” – Warren Buffet

“Some say failure should be avoided at all costs. That cost is too high. I see failure more as a fertilizer for success” – Warren Buffet



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“When you are faced with a decision, the best thing is to do the right thing; the next best thing is to do the wrong thing; and the worst thing is to do nothing” – Roger Enrico (PepsiCo)

“If you don’t know how to lose, you’ll never know how to win” – Jack Welch (GE)

“There are four kinds of people: those who make things happen; those to whom things happen; those who watch things happen; those who don’t even know things are happening” – Louis Gerstner (IBM)

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“Some succeed because they are destined to; most succeed because they are determined to” – Anatole France

“People don’t care how much you know until they know how much you care” – Mike McKnight

“To be conscious that you are ignorant of the facts is a great step to knowledge” – Benjamin Disraeli

“Adaptability to a changing environment is really the best life skill you can possess” – Samuel Johnson



“Ninety-nine percent of failures come from people who have the habit of making excuses” – George Washington Carver

“Humility is not thinking less of yourself, it’s thinking of yourself less of the time” – C.S Lewis

“Integrity will take a leader farther than any other single quality”
– George Elliot

“The only person you are destined to become is the person you decide to be” – Ralph Waldo Emerson



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“Never separate the word accountability from responsibility” – Buck Rogers

“There is no limit to the amount of good you can do if you don’t care who gets the credit” – President Ronald Reagan

“If your actions inspire others to dream more, learn more, do more and become more, you are a leader” – John Quincy Adams

“The ability to ask the right question is more than half the battle of finding the answer” – Thomas J. Watson

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“No person will make a great leader who wants to do it all himself / herself or get all the credit for doing it” – Andrew Carnegie

“Good leaders inspire people to have confidence in their leader. Great leaders inspire people to have confidence in themselves” – Eleanor Roosevelt

“Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others” – Jack Welch

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“One of the most important leadership lessons is realizing you’re not the most important or the most intelligent person in the room at all times” – Mario Batali

“My greatest strength as a consultant is to be ignorant and ask a few questions” – Peter Drucker

“Any leader who asks the right questions of the right people has the potential to discover and develop great ideas” – Thomas Edison



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“There’s a saying that’s dead wrong. ‘Why did you climb the mountain?’ ‘I climbed the mountain because it was there.’ That’s utter nonsense... You climbed the mountain because you were there and you were curious if you could do it. You wondered what it would be like.” – Larry Ellison, CEO of Oracle Corporation

“If you say you can’t, you won’t. If you think you are a victim, you are. If you have a negative attitude, it is unlikely you will succeed but highly likely you will not be happy.” – Raymond Sozzi, Founder / The Everest Leadership Academy

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“The minute you take away all the artificial barriers between you and your people, you’re on your way to phenomenal success. But it takes a little of humility.” – Bernie Marcus, Co-Founder of Home Depot

“ I have a healthy respect for my teammates. Everyone’s trying to achieve. You’re all trying to climb the same mountain...I show up to work every day just like them trying to do the same thing. We have the same goals...but my connection with them is through joy and love. It’s not through fear. It’s not through results. That’s not how I lead.” – Tom Brady / a fearless leader

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